

P-25 Priority Needs of the 2020-2021 Action Plan

Priority Need Name	CDBG Priority Level	Other Funding Priority Level	Population	Goals Addressed
Rental Vouchers	Low	High	Extremely low-income renters; people at risk of being homeless; persons with disabilities; homeless youth; veterans; elderly; families in transition; persons with HIV/AIDS and their families; public housing residents; mentally ill; chronic substance abusers; victims of domestic violence	Reduced rate of cost burden and corresponding drop in poverty rate for homeless households and those in danger of becoming homeless. <i>(Increase Opportunities for At Risk Populations)</i> ; Inventory of rental units and vouchers expanded to meet increased demand <i>(Increase Affordable Housing Opportunities)</i>
Emergency Shelter	Med	High	Extremely low-income residents; chronic homeless; homeless youth; veterans; families in transition; mentally ill; chronic substance abusers; victims of domestic violence	Reduced rate of cost burden and corresponding drop in poverty rate for homeless households and those in danger of becoming homeless. <i>(Increase Opportunities for At Risk Populations)</i>
Support Services for Homeless or People at Risk of Homelessness	High	High	Extremely low-income renters; people at risk of being homeless; persons with disabilities; homeless youth; veterans; elderly; families in transition; persons with HIV/AIDS and their families; public housing residents; mentally ill; chronic substance abusers; victims of domestic violence	Reduced rate of cost burden and corresponding drop in poverty rate for homeless households and those in danger of becoming homeless. <i>(Increase Opportunities for At Risk Populations)</i>
Refinancing Services and Support for Current Homeowners	Med	Low	Low-income homeowners; homeowners in risk of foreclosure; homeowners in substandard housing	Reduced rate of cost burden and corresponding drop in poverty rate for homeless households and those in danger of becoming homeless. <i>(Increase Opportunities for At Risk Populations)</i> ; Increased homeownership opportunities and support for long term affordability and accessibility for current homeowners. <i>(Increase affordable housing opportunities)</i>

Priority Need Name	CDBG Priority Level	Other Funding Priority Level	Population	Goals Addressed
Provision of Rental Units and Support Services for LI/ VLI Renters	High	High	Low- and very low-income renters; persons transitioning out of homelessness; renters in need of support services; public housing residents	Inventory of rental units and vouchers expanded to meet increased demand (<i>Increase Affordable Housing Opportunities</i>); Housing opportunities reflect emerging needs, changing demographics and are aligned with redevelopment projects, economic development objectives and sustainability goals (<i>Address Emerging and Current Needs and Changing Demographics</i>)
Rental Rehabilitation	High	Medium	Low- and moderate-income renters; low-income landlords; residents of low-income neighborhoods that are redeveloping or in transition; public housing residents	Inventory of rental units and vouchers expanded to meet increased demand (<i>Increase Affordable Housing Opportunities</i>); Housing opportunities reflect emerging needs, changing demographics and are aligned with redevelopment projects, economic development objectives and sustainability goals (<i>Address Emerging and Current Needs and Changing Demographics</i>)
Down Payment Assistance	High	High	Low- and moderate-income residents who are “buyer ready”; first responders (fire, police, etc.)	Increased homeownership opportunities and support for long term affordability and accessibility for current homeowners. (<i>Increase Affordable Housing Opportunities</i>)
Homebuyer Training & Counseling	Low	High	Low- and moderate-income homebuyers; current renters	Increased homeownership opportunities and support for long term affordability and accessibility for current homeowners. (<i>Increase Affordable Housing Opportunities</i>)

Priority Need Name	CDBG Priority Level	Other Funding Priority Level	Population	Goals Addressed
Homeowner Rehabilitation Programs, Energy-efficiency Upgrades, Accessibility Retrofits	High	High	Low- and moderate-income homeowners; residents in redeveloping or transitioning neighborhoods; homeowners living in aging or substandard housing stock; seniors who need to “age in place;” people with disabilities	Increased homeownership opportunities and support for long term affordability and accessibility for current homeowners. <i>(Increase Affordable Housing Opportunities)</i> ; Housing opportunities reflect emerging needs, changing demographics and are aligned with redevelopment projects, economic development objectives and sustainability goals <i>(Address Emerging and Current Needs and Changing Demographics)</i>
Construction of affordably-priced homes for homeownership	Low	Med	Low- and moderate-income homebuyers and current renters; local workforce	Increased homeownership opportunities and support for long term affordability and accessibility for current homeowners. <i>(Increase Affordable Housing Opportunities)</i>
Fair Housing Outreach	Med	Med	Low- and moderate-income renters; low-income landlords; persons with disabilities; Spanish speakers; large families; general public	Housing opportunities reflect emerging needs, changing demographics and are aligned with redevelopment projects, economic development objectives and sustainability goals <i>(Address Emerging and Current Needs and Changing Demographics)</i>
Diversity of Housing Types	High	High	Low- and moderate-income renters; seniors; small households; entrepreneurs; aging veterans; entrepreneurs and other self-employed	Housing opportunities reflect emerging needs, changing demographics and are aligned with redevelopment projects, economic development objectives and sustainability goals <i>(Address Emerging and Current needs)</i>

OTHER FUNDING SOURCES DEDICATED TO AFFORDABLE HOUSING & SHELTER/HOUSING SERVICES

City funds (whether from local sources or pass through funds from the federal government) are never granted to individuals. Instead they are allocated through fee for services agreements with local service providers on a reimbursable basis. Note that funding amounts are for EACH fiscal year, unless the project is a one-time improvement or the program has only been funded for one year. In addition to CDBG and AHTF funding, the following sources are dedicated to affordable housing, emergency shelter, rental assistance and other housing services.

Human Services Grant

For FY 17-18 and FY 18-19, the City committed funds for each fiscal year to the following emergency shelter services providers through fee for services agreements (Human Services Grant):

- St Elizabeth Shelter: \$74,000
- Interfaith Community Shelter: \$155,000
- Youth Shelters: \$86,000
- Adelante: \$70,000

Other Local Funds

Each fiscal year, the Office of Affordable Housing (OAH) oversees contracts with affordable housing agencies and partners who provide services to support affordable housing policies and programs adopted by the Governing Body. The programs focus on creating affordable housing for Santa Feans, as well as providing coordination of local affordable housing efforts. RFP #14/44/P procured services from two local providers, Homewise (\$190,000) and the Housing Trust (\$110,000) to provide the following services:

- Provide homebuyer assistance for low to moderate income households.
- Assist the City with income-verifications and certifications and other activities necessary for carrying out the Santa Fe Homes Program (SFHP) and Housing Opportunity Program (HOP).
- Assist the City with program agreements for the purposes of securing City liens.

Reimbursement is provided based on a \$15,000 quarterly fee as well as \$1,000 per transaction that is closed, either through a home repair loan, Home Equity Conversion Mortgage, or home purchase.

In addition, local funds are used to provide rental assistance via four providers: Life Link (\$60,000); Santa Fe Recovery Center (\$27,500); SFPS Adelante (\$50,000); and Youthworks (\$40,000).

Goals for 2020-2021 Annual Action Plan

GOALS		
Description	Funding Opportunities	GOI*
Goal 1: Reduced rate of households with cost burden and corresponding drop in poverty rates.		
Preventing homelessness through rental vouchers, emergency assistance, support services, expanding rental choices for households earning less than 30% AMI, providing rehab services, refinancing and support for existing low-income homeowners, preventing wage theft, improving outreach efforts to mono-lingual Spanish speakers	CDBG, AHTF, Shelter Plus Care, LIHTC, RAD, HOME, MFA development funds, HARP, PRA, etc.	7, 12, 14, 15, 10, 18
Goal 2: Inventory of very low income rental units and vouchers is expanded to meet increased demand.		
Supporting LIHTC projects and the provision or retention of other permanent, subsidized rental units, rehabilitating existing rentals to expand choice and housing quality, identifying additional funding sources and/or creating revenue streams to fund local rental vouchers	CDBG, AHTF, Shelter Plus Care, LIHTC, RAD	7, 8, 12, 14, 18
Goal 3: Homeownership is an opportunity for current “buyer ready” households and long-term affordability is sustained for current homeowners		
Continuing down payment assistance, homebuyer counseling and training services, production of affordably-priced homes, supporting partnerships with nonprofits, for-profit builders and other housing providers, considering acquisition/rehab programs to absorb existing market supply, funding energy efficiency upgrades, continuing foreclosure prevention and legal aid and refinancing services for existing homeowners, offering accessibility improvements to help “age in place”	CDBG, AHTF, MFA development funds, HOME, CIP Infrastructure, Enterprise Green Communities	9, 10, 16, 17
Goal 4: Housing choices reflect market demand and demographic realities and are aligned with redevelopment projects, economic development objectives and sustainability goals.		
Supporting non-traditional housing types and live/work housing, including housing as a required component of redevelopment projects, prioritizing housing that is located in transit corridors, has access to community facilities, accommodates live/work or other flexible scenarios, is aimed at the “creative” worker, can accommodate needs of aging residents, achieving high standards of sustainability through green building, design, and alternative energy sources	CDBG, AHTF, MFA development funds, HOME, CIP Infrastructure, TOD funds, Enterprise Green Communities, New Market Tax Credits	2, 4, 5, 6, 7, 8, 9, 16, 17, 21

* For a complete description of Goal Outcome Indicators (GOI) see following page.

HUD has identified 22 **Goal Outcome Indicators (GOI)** for which grantees can set numeric goals:

1. Public Facility or Infrastructure Activities other than Low/Moderate Income Housing Benefit
2. Public Facility or Infrastructure Activities for Low/Moderate Income Housing Benefit
3. Public Service Activities other than Low/Moderate Income Housing Benefit
4. Public Service Activities for Low/Moderate Income Housing Benefit
5. Façade treatment/business building rehabilitation
6. Brownfield acres remediated
7. Rental units constructed
8. Rental units rehabilitated
9. Homeowner housing added
10. Homeowner housing rehabilitated
11. Direct financial assistance to homebuyers
12. Tenant-Based rental assistance/Rapid Re-housing
13. Homeless person overnight shelter
14. Overnight/emergency shelter/transitional housing beds added
15. Homelessness prevention
16. Jobs created/retained
17. Businesses assisted
18. Housing for homeless added
19. Housing for people with HIV/AIDS
20. HIV/AIDS housing operations
21. Buildings demolished
22. Housing code enforcement/foreclosed property care

EVALUATION CRITERIA & WEIGHTED VALUES

CITY OF SANTA FE COMMUNITY DEVELOPMENT BLOCK GRANT SCORE SHEET Bid Number '19/23/RFP

Name of Applicant/Project: _____

Amount Requested: \$ _____

CRITERIA	Weighted Value	Evaluation Points (1-5)	Total Points	Max. Score
Activity to be funded <ul style="list-style-type: none"> Why needed? Does it address a gap? Steps/phases to complete the activity Who is served? #s proposed to be served Compliance with local plans, priorities, codes Demonstrates collaboration with other agencies, programs, etc. Respond to priorities in RFP? Addresses systemic root challenges? 	30	X _____	_____	150
National Objective Compliance <ul style="list-style-type: none"> Benefits low/moderate income persons/households? Prevents slum/blight Does the activity serve residents Citywide or a Low to Moderate Income (LMI) Area (i.e. Census Tract)? 	20	X _____	_____	100
Consolidated Plan Compliance <ul style="list-style-type: none"> Does the application demonstrate that it meets Consolidated Plan priorities? 	10	X _____	_____	50
Budget <ul style="list-style-type: none"> Is proposed budget realistic? Are other funding sources secured? 	15	X _____	_____	75
Performance Measurement/Work Plan <ul style="list-style-type: none"> Are performance measurements, outcomes and proposed outcomes well presented? Realistic? Well-supported in the application? Does the applicant have the administrative capacity to carry out the activity to be funded? 	25	X _____	_____	125
Total Points				500

EVALUATION POINTS:

1 -- Lowest

5 – Highest

Name (printed): _____

Signature: _____

Date: _____

EVALUATION CRITERIA & WEIGHTED VALUES

CITY OF SANTA FE AFFORDABLE HOUSING TRUST FUND SCORE SHEET

Bid Number '19/24/RFP

Name of Applicant/Project: _____

Amount Requested: \$ _____

CRITERIA	Weighted Value	Evaluation Points (1-5)	Total Points	Max. Score
Funding <ul style="list-style-type: none">• Leverage amounts from other sources• Operating budget shows evidence of sufficient revenue to administer the proposed program• Secured matching resources	20%			100
Need/Benefit & Project Feasibility Data driven analysis that shows: <ul style="list-style-type: none">• The proposal is responsive to current and future market demand• Income mix, if applicable• Site control• Realistic time frame for completion of funded project/program activities• Strategically improves systemic root challenges in the community	40%			200
Affordability <ul style="list-style-type: none">• The proposal meets the Affordability Requirements serving households of up to 120% AMI.	20%			100
Demonstrated Capability – Organizational Management <ul style="list-style-type: none">• Staff• Organizational Experience• Expertise in type(s) of housing or service(s) proposed• Demonstrated Financial Soundness	20%			100
TOTAL:	100%			500

EVALUATION POINTS:

1 -- Lowest

5 – Highest

Name (printed): _____

Signature: _____

Date: _____